DIETRICH: A BRIEF HISTORY

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DIETRICH & ASSOCIATES, INC. WAS ESTABLISHED

to specialize in utilizing group annuity contracts

to fund the termination of pension plans and guarantee benefits to participants.

DIETRICH SURPASSES A MILESTONE

>1,000 pension plans provided with group annuity contracts

Participants

Benefits guaranteed for

>100,000

participants

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As an independent expert, Dietrich becomes the largest provider of annuity contracts for pension plans nationally.



DIETRICH PIONEERS AND MARKETS

the concept of utilizing group annuity contracts **to fund specific retiree pension plan obligations** for plan sponsors

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to transfer pension risk to insurance companies (originally known as pension carveouts or annuity buyouts).



DIETRICH AND
SEVERAL MAJOR
INSURANCE
COMPANIES
COLLABORATE

20 10 to design and develop **institutionally**priced guaranteed income annuity
options for participants of profit-sharing
401k plans to replace lifetime income
benefits no longer available through
defined benefit pension plans.

DIETRICH HAS ACTED AS ADVISOR

to **>3,000** plan sponsors utilizing group annuity contracts to guarantee pension benefits to

>800,000

participants.

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DIETRICH continues to push for

▶ BETTER SOLUTIONS

for retirement plan participants.



